

SUPPLIER SHEET "ADOVA"

PREM: Excluding Swissôtel

Hard Bedding

SEGMENTS	
ECO	X
MID	X
PREM	X
LUX	
LIFEST	
N.ACCOR	X

GEOS	
ENA	X*
MEAT	
SEAJK	
PACIFIC	
G.CH	
NAM	
LATAM	

Manufacturing country

France supplying Europe* and North Africa.

Services

Supplier could organize transportation, installation and/or old product management.

Prices & Conditions

Consult directly in the Order Sheet.

Supplier contact

France	Gaetane le Dru	gledru@adova-group.com	+33 6 03 85 95 73
Other countries	Jacqueline Berger	jberger@adova-group.com	+33 6 27 64 04 60

For more information, contact your local procurement team or click on the following supplier's website link:



* Excluding UK and Italy



SUPPLIER SHEET "CASTOR"

PREM: Excluding Swissôtel

Hard Bedding

SEGMENTS	
ECO	X*
MID	X*
PREM	X*
LUX	
LIFEST	
N.ACCOR	X

GEOS	
ENA	
MEAT	
SEAJK	
PACIFIC	
G.CH	
NAM	
LATAM	X**

Manufacturing country

Brazil supplying Brazil.

Services

Supplier could organize transportation, installation and/or old product management.

Prices & Conditions

Consult directly in the Order Sheet.

Supplier contact

Diogo V. Sacchi

vendas@9kip.com.br

+55 11 94123-7222

For more information, contact your local procurement team or click on the following supplier's website link:



- Subject to golden samples approval
- ** Only Brazil



SUPPLIER SHEET "PIKOLIN GROUP"
COFEL . DUNLOPILLO . PIKOLIN BRAZIL

Hard Bedding

SEGMENTS	
ECO	X
MID	X
PREM	X
LUX	
LIFEST	
N.ACCOR	X

GEOS	
ENA	X*
MEAT	X**
SEAJK	X
PACIFIC	
G.CH	X
NAM	
LATAM	

Parent company of Cofel (Europe), Dunlopillo (Asia) & Pikolin Brazil.

Manufacturing countries

Factory

France
Vietnam
China
Brazil

Supplying

Europe*, North Africa & West Africa
South-East Asia
Greater China
Brazil

Services

Supplier could organize transportation, installation and/or old product management.

Prices & Conditions

Consult directly in the Order Sheet.

Supplier contacts

Europe & Africa	Elise Bauer	bauer.elise@cofel.biz	+33 (0)6 40 17 48 99
Asia	Pablo Mas	pablo.mas@dunlopilloworld.com	+60 192282698 / +60 143699587
Brazil	Maruzia Dantas Motta	maruzia@pikolin.com	+55 11 95655 4593

For more information, contact your local procurement team or click on the following supplier's website link:



* Excluding UK
** Only for West Africa

SUPPLIER SHEET "FLEX"

PREM: Excluding Swissôtel

Hard Bedding

SEGMENTS	
ECO	X
MID	X
PREM	X
LUX	
LIFEST	
N.ACCOR	X

GEOS	
ENA	X*
MEAT	
SEAJK	
PACIFIC	
G.CH	
NAM	
LATAM	

Manufacturing country
Portugal supplying Europe* and North Africa.

Services
Supplier could organize transportation, installation and/or old product management.

Prices & Conditions
Consult directly in the Order Sheet.

Supplier contact
Mario Silva mario.silva@molaflex.com +351 938 570 456

For more information, contact your local procurement team or click on the following supplier's website link:



* Excluding UK and Italy



SUPPLIER SHEET "HILDING ANDERS" 1/2

PREM: Excluding Swissôtel

Hard Bedding

SEGMENTS	
ECO	X
MID	X
PREM	X*
LUX	
LIFEST	
N.ACCOR	X

GEOS	
ENA	X
MEAT	X**
SEAJK	X
PACIFIC	
G.CH	X
NAM	
LATAM	

Manufacturing countries

Factory

Belgium, Poland, Spain, Croatia & Italy
United Arab Emirates
Thailand and Malaysia
China

Supplying

Europe** & North Africa
United Arab Emirates
South-East Asia
Greater China

Services

Supplier could organize transportation, installation and/or old product management.

Prices & Conditions

Consult directly in the Order Sheet.

International Customer Support (per countries in the next slide)

Els Braekman	els.braekman@hildinganders.com	+32 9 389 89 49
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For more information, contact your local procurement team or click on the following supplier's website link:



* Excluding UAE
** Only UAE



SUPPLIER SHEET "HILDING ANDERS" 2/2

EUROPE & NORTH AFRICA			
COUNTRY	SUPPLIER MAIN CONTACT	EMAIL	PHONE
Sweden, Azerbaijan, Cyprus, Georgia, Israel, Kazakhstan, Uzbekistan, North Africa	Elena Zandee -Sotnikova	elena.sotnikova@hildinganders.com	+31 653 802060
France, French Guiana, Guadeloupe, Monaco, Reunion	Thierry Perraud	thierry.perraud@hildinganders.com	+33 663 706420
Austria, Germany, Switzerland	Alexandra Burkart	alexandra.burkart@hildinganders.com	+41 79 284 14 13
Belgium, Luxembourg, Netherlands	Marco Nagels	marco.nagels@hildinganders.com	+32 472 12 71 51
Andorra, Portugal, Spain	Giovanni Manzella	giovanni.manzella@hildinganders.com	+34 603 644 679
Italy, Malta	Yasmine Hasan	ysmine.hasan@hildinganders.com	+39 424 800 930
Czechia, Slovakia	Ales Prager	ales.prager@hildinganders.com	+420 774 404 102
Denmark	Henrik Boe	henrik.boe@hildinganders.com	+45 4028 8144
Albania, Bosnia and Herzegovina, Bulgaria, Croatia, Macedonia, Montenegro, Romania, Serbia, Slovenia	Igor Krištofić	igor.kristofic@hildinganders.com	+385 99 483 9582
Estonia, Hungary, Latvia, Lithuania, Moldova, Poland, Ukraine	Tomasz Ciężyński	tomasz.ciazynski@hildinganders.com	+48 783 878 781

GREATER CHINA			
COUNTRY	SUPPLIER MAIN CONTACT	EMAIL	PHONE
	Ronald Tong	ronald.tong@hildinganders.com	+86 18600965686

SOUTH EAST ASIA			
COUNTRY	SUPPLIER MAIN CONTACT	EMAIL	PHONE
Factory in Thailand	Tanik Danunaitanakun	tanik.danunaitanakun@hildinganders.com	+66-61-5269519
Factory in Malaysia	Poh Aik Mang	aikmang.poh@hildinganders.com	+603 8925 0230

→ For any other South East Asia countries, you can contact any of these factories.

MIDDLE EAST			
COUNTRY	SUPPLIER MAIN CONTACT	EMAIL	PHONE
UAE	Piush Mathews	Piush@sleepfine.com	+97150-8823292

SUPPLIER SHEET "SABAH BEDDING"

PREM: Excluding Swissôtel

Hard Bedding

SEGMENTS	
ECO	X*
MID	X
PREM	X
LUX	
LIFEST	
N.ACCOR	

GEOS	
ENA	X**
MEAT	X***
SEAJK	
PACIFIC	
G.CH	
NAM	
LATAM	

Manufacturing country

Turkey supplying Turkey, Eastern Europe and CIS.

Services

Supplier could organize transportation, installation and/or old product management.

Prices & Conditions

Consult directly in the Order Sheet.

Supplier contact

Önder Arıkan	onder.arikan@sabahbedding.com	+90 532 234 36 05
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For more information, contact your local procurement team or click on the following supplier's website link:



* Excluding Greet
** Eastern Europe & CIS
*** Only Turkey



SUPPLIER SHEET "SERTA SIMMONS BEDDING"

PREM: Excluding Swissôtel

Hard Bedding

SEGMENTS	
ECO	X*
MID	X
PREM	X
LUX	
LIFEST	
N.ACCOR	

GEOS	
ENA	
MEAT	X**
SEAJK	X
PACIFIC	X
G.CH	X
NAM	
LATAM	

Manufacturing countries

Factory

Turkey
United Arab Emirates
South Africa
Indonesia
Japan
China
Australia
New Zealand

Supplying

Turkey
Middle East & East Africa
Sub-Saharan Africa
South-East Asia
Japan
Greater China
Australia
New Zealand

Services

Supplier could organize transportation, installation and/or old product management.

Prices & Conditions

Consult directly in the Order Sheet.

Centralized email

GlobalHospitality@SertaSimmons.com

For more information, please contact your local procurement team.

* Excluding Greet
** Turkey, Middle East, East Africa, Sub-Saharan Africa



SUPPLIER SHEET "SLEEPWELL (DREAM MASTER)"

PREM: Excluding Swissôtel

Hard Bedding

SEGMENTS	
ECO	X*
MID	X*
PREM	X*
LUX	
LIFEST	
N.ACCOR	

GEOS	
ENA	
MEAT	
SEAJK	X
PACIFIC	
G.CH	
NAM	
LATAM	

Manufacturing country
Thailand supplying South-East Asia.

Services
Supplier could organize transportation, installation and/or old product management.

Prices & Conditions
Consult directly in the Order Sheet.

Supplier contact

Kampol Tanawarotai	kampol@dreammasterbed.com	+66 94 395 2465
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For more information, please contact your local procurement team.

*Subject to golden samples approval



SUPPLIER SHEET "TEMPUR SEALY"

Hard Bedding

SEGMENTS	
ECO	
MID	X
PREM	X
LUX	
LIFEST	
N.ACCOR	

GEOS	
ENA	X*
MEAT	X
SEAJK	X*
PACIFIC	X
G.CH	X*
NAM	X*
LATAM	X*

Manufacturing countries

<u>Factory</u>	<u>Supplying</u>	<u>Factory</u>	<u>Supplying</u>
Greece	Europe	China	Greater China
United Kingdom	United Kingdom	Australia	Australia
Turkey	Europe & Turkey	New Zealand	New Zealand
Saudi	Middle East & East Africa	United States of Ame.	United States of America
Morocco	North Africa & West Africa	Canada	Canada
South Africa	Sub-Saharan Africa	Mexico	Mexico
Thailand	South-East Asia	Brazil	Brazil
Japan	Japan	Trinidad, Dominican	Rest of Latam
South Korea	South Korea	Republic or other for the rest of Latam	

Services

Supplier could organize transportation, installation and/or old product management.

Prices & Conditions

Consult directly in the Order Sheet.

Supplier contact

Alexander Giftthaler	alexander.giftthaler@tempursealy.com
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For more information, contact your local procurement team or click on the following supplier's website link:



* Only Swissôtel

TEMPUR
+SEALY



SUPPLIER SHEET "THIRIEZ"

Hard Bedding

SEGMENTS	
ECO	X*
MID	
PREM	
LUX	
LIFEST	
N.ACCOR	X

GEOS	
ENA	X**
MEAT	
SEAJK	
PACIFIC	
G.CH	
NAM	
LATAM	

Manufacturing country

France supplying France, Belgium, Luxembourg.

Services

Supplier could organize transportation, installation and/or old product management.

Prices & Conditions

Consult directly in the Order Sheet.

Supplier contact

Audrey Gueant	a.gueant@thiriez-literie.fr	+33 (0) 3 74 95 47 60
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For more information, contact your local procurement team or click on the following supplier's website link:



* Only Ibis Family Standard
** Only in France, Belgium, Luxembourg



SUPPLIER SHEET "TOP BRASS"

PREM: Excluding Swissôtel

Hard Bedding

SEGMENTS	
ECO	X*
MID	X
PREM	X
LUX	
LIFEST	
N.ACCOR	X

GEOS	
ENA	X**
MEAT	
SEAJK	
PACIFIC	
G.CH	
NAM	
LATAM	

Manufacturing country

United Kingdom supplying United Kingdom.

Services

Supplier could organize transportation, installation and/or old product management.

Prices & Conditions

Consult directly in the Order Sheet.

Supplier contact

John Harrington	JohnHarrington@topbrass.co	+44 07957 815174 +44 01429 225278
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For more information, contact your local procurement team or click on the following supplier's website link:



* Excluding Greet
** Only UK