



ASTORE

YOUR PROCUREMENT PARTNER

ASTORE – UK NOMINATED SUPPLIERS



UK NOMINATED SUPPLIERS

**FF&E, Works, Maintenance
& Distribution**



ASTORE - UK NOMINATED SUPPLIERS

ASTORE



This is a strictly confidential support only to be used by Astore clients



This catalogue is updated every quarter to provide the latest information



For any further information or support please contact your local Astore team



All information can be found in the Supplier section on [Astoreprocurement.com](https://astoreprocurement.com)

SUPPLIER DIRECTORY

Preface



Furniture & Design

BEDDING

ATL PRODUCTION

TOP BRASS

HILDING ANDERS

INDOOR, OUTDOOR & OFFICE FURNITURE

AKULA LIVING

POLE POSITION

ALMA SANCTURA

RBC PARIS

APIR

RESISTUB

BK ITALIA

RODET

CONTRACT CHAIR COMPANY

SILTEC

DENANTES

SOCA

DISTINCTION CONTRACTS

TIPTOE BY FERMOB

FERMOB

VITRA

LIGNE ROSET

VLAEMYNCK

MADE IN DESIGN

WIESNER HAGER

NAP

PARLA DESIGN (ERSAH)

INTERIOR & EXTERIOR SIGNAGE

BALTIC SIGNS

MSI SIGN GROUP

UK Nominated Suppliers

TECHNICAL EQUIPMENTS



Technical Equipments

BUGGIES

[PILOT CAR](#)

[WAEV](#)

COMPOSITES

[BAUDET](#)

FIRE SECURITY

[ADVANCED FIRE
PROTECTION](#)

[LJB SECURITY LTD](#)

[GLOBAL HSE
SOLUTION](#)

FOOD WASTE

[ORBISK](#) 

[WINNOW](#) 

HVAC & BOILERS

[ALTERTHERM](#)

[TECHNICAL ASSET
MANAGEMENT](#)

KITCHEN EQUIPMENT

[ELECTROLUX
PROFESSIONAL](#)

[SCOMAC CATERING
EQUIPMENT](#)

[HOBART](#)

[SMEG S.P.A](#)

[MEIKO](#)

[SPACE GROUP](#)

[MEVECA / DESON](#)

[UNOX](#)



Technical Equipments

MAINTENCE EQUIPMENT & SERVICES

AETHER COMPLIANCE LTD

PLUMBING SUPPLIES & SANITARY EQUIPMENT

Distributors

FAUCETS

HOTEL SPARES - UTOPIA

Manufacturers

DYSON

ROCA / LAUFEN

GROHE

ROMAN SHOWERS

HANSGROHE

RONAL GROUP

JVD

VILLEROY & BOCH /
IDEAL STANDARD

KOHLER



WORLDSTYLE

MPI (MINERAL PRODUCT
INTERNATIONAL)

SPA & FITNESS EQUIPMENT

CODE

PBI - PROBEAUTIC
INSTITUT

GHARIENI

PRECOR

LEMI

TECHNOGYM

LIFE FITNESS

MATRIX

UK Nominated Suppliers



Works & Renovation

FLOORING

Carpet / PVC / LVT

[ALARWOOL](#)

[AMTICO](#)

[BALSAN](#)

[EGE](#)

[FORBO](#)

[GERFLOR](#)

[INTERFACE](#)

[PINTON](#)

[TARKETT](#)

Ceramics

[ATLAS CONCORDE](#)

Hardwood

[BERRY ALLOC](#)

JOINERY

[BURIE AGENCEMENT](#)

[DISTINCTION GROUP](#)

[DULA](#)

[GH & PARTNERS](#)

[HURST JOINERY PROJECTS](#)

[MAISON ROCHES](#)

[SYLVAN LTD](#)

ROOFING & FAÇADES CONTRACTORS

[BUILDING
TRANSFORMATION](#)

[EVERLAST GROUP](#)

[DOMUS FAÇADES](#)

[INNERCITY ROOFING
\(YORKSHIRE\) LTD](#)

BEDDING



ATL PRODUCTION

ATL specialises in the manufacture of metal structures and offers a wide and diversified range of products. ATL offers **bunk beds and furniture** for budget hotels, **shelving** for service areas (linen room, luggage storage, etc.), **Levly**, bed lift system



Prices & Conditions

Available on astoreprocurement.com

CSR

Recycled materials	✓
Second life program	✓
Eco design	✓

Services

Wood	✓
Metal	✓
Installation	✓
Made-to-measure	✓
Room	✓
General Services	✓

In-house installation

Production : 34 Rue Jean Jaurès 23200 Aubusson

Sourcing : EUROPE - FRANCE

Certifications



EcoVadis Score
51/100



[Website](#)

Contact :

Philippe de COURTILLES
contact@atlproduction.fr
Tél. : 05 55 66 34 00



Economical
Levly for all hotel categories.

levly®

HILDING ANDERS

Hilding Anders, leading global bedding & mattress company, has been striving to help people get a good night's sleep. We are proud to deliver bedding and sleep solutions for all needs and to have some of the most prestigious bedding and mattress brands as part of our portfolio: Carpe Diem Beds, Jensen, BICO and Slumberland.



Prices & Conditions

Available on astoreprocurement.com

CSR

Recycled materials ✓
Second Life Program ✓

Services

Transportation ✓
Installation ✓
Old product management ✓

Factory : Belgium, Poland, Spain, Croatia & Italy

Supplying: Europe & North Africa

Certifications



UK Contact

SOTNIKOVA Elena

elena.sotnikova@hildinganders.com

Contact per country

Available on astoreprocurement.com

EcoVadis score

67/100



TOP BRASS

+44 1429 225278 | sales@topbrass.co | www.topbrass.co

Astore Conditions

Volume-based pricing and credit terms available. All products include full warranty and guarantee coverage.

Services

- Custom made ✓
- Product customization ✓
- Take-back service ✓

CSR

- Recycled materials ✓
- Second life program ✓
- Eco conception ✓

Products

- Beds and Mattresses
- Curtains and Blinds
- Sofa beds
- Soft Furnishings
- Upholstery

Sourcing and Production

United Kingdom

Certifications

Fira, EcoVadis, CDP

EcoVadis Score

61/100

Delivering projects across all UK Accor brands.



All Ranges: Eco - Midscale – Premium



Akula Living

Akula is a global manufacturer of marine-grade outdoor furniture, offering an extensive range of in-stock products and custom capabilities, specifically designed to meet the demanding requirements of the hospitality sector. Akula owns and operates its manufacturing facility, overseeing quality control at every stage of production.



-25% On the brochure
5-year warranty

RSE

Recycled materials ✓

Second life program ✓

Eco conception ✓

Services

Custom made ✓

Product customization ✓

Production : China, UK, US

Certifications :
ISO 9001, ISO 14001

Contact :

Tom DUNNE
tom@akulaliving.com
+44 1937 862705

Alma Sanctura

Alma Sanctura is a curated collective of contract furniture, offering complete loose contract furniture solutions and reupholstery services for the hospitality, F&B and residential development sectors. Alma Sanctura represents a diverse portfolio of both in-house and international brands. As a commitment to sustainability, the ecoSanctura program supports the use of eco-conscious furniture pieces among our partners.



-25% On the brochure
1 to 15-year warranty
against manufacturing defects

RSE

Recycled materials ✓

Second life program ✓

Eco conception ✓

Services

Custom made ✓

Product customization ✓

Production : Singapore,
Malaysia, Indonesia, China
& Belgium



Contact :

Vanessa LIM
[sales@almasanctura.com</](mailto:sales@almasanctura.com)

APIR

Apir has specialized in the design and manufacture of hotel signage and accessories since 1918: Suitcase holders, luggage carts, waste baskets, ashtrays, menu holders, umbrella stands and more. Their strong point is the production of customized signage. They have recently added custom switches and sockets to their range.



CSR

Recycled materials	✓
Second Life Program	✗
Eco conception	✗

Services

Custom-made	✓
Modification of catalog products	✓

Production : ITALY

Sourcing : ITALY

EcoVadis Score
30/100

Furniture take-back service: ✗



BK Group is an Italian company that has been specializing in the production of sofas and convertible armchairs for 70 years. For more details on specific products, please refer to our specialized convertible bed booklet.



-50%

On BK's Professional prices

CSR

Recycled materials ✓

Second Life Program ✗

Eco design ✓

Services

Custom made ✓

Modification of catalog products ✓

Production: ITALY

Sourcing: ITALY

Certifications

Class IIM materials

EcoVadis score

43/100



[Website](#)

Contact :

Contract Chair Co.

Contract Chair Co. is the leading supplier of design-led European-made hospitality furniture, with customers in the UK, EU, USA and around the globe.



10% Discount

On public prices when applicable

Services:

- Furniture specifying
- Instant furniture proposals
- Industry-leading 'Project' tool
- Bespoke products
- Delivery and install

CSR:

Sustainable Products
ISO 14001
Recycled Materials
FSC Wood
Made In Britain
FISP

Project Size £1000 to £100K+

Production : Europe

Sourcing : Europe

Certifications, Accreditations

ISO 14001 Verification # 250605

Contact :

Hamish DABBS

E-mail sales@thecontractchair.co.uk

Tel: +44 20 8735 6000



<https://www.thecontractchair.co.uk>

Head Office : 135 Glenthorne Road, London W

DENANTES

A French family business for 300 years. Specialist in bespoke textile solutions for the hotel sector: Economy – midscale – luxury.



-5%

On DENANTES public rates

Services

- ✓ Quotation
- ✓ Unloading, Distribution, Unpacking, Installation, Implementation study (SketchUp), Moodboard
- ✓ Removal & recycling of old furniture
- Collectible furniture
- Customisable or not:
- Seating
- Sofas
- Tables
- Headboards
- Bedside tables
- Desks
- Lighting

Sourcing : EUROPE

Take-back service

Yes, under conditions

CSR

Wood sourced from sustainable forests

Second Life Programme

Upholstery
Seat reconditioning

Certifications



EcoVadis



Eco -

Distinction Contracts

Bespoke contract furniture manufacturer for hotels and serviced apartments

SERVICES:

- Contract furniture manufacturer
- Bespoke manufacturer of case goods and loose furniture for hotel bedrooms

PROJECT SIZE

£ 20,000 to £ 15m

RECENT ACCOR PROJECTS

- Mercure, Earls Court
- Ibis, Bridgwater

FURNITURE PRODUCTION & SOURCING:

China, UK, Indonesia, India

SUSTAINABILITY

Please visit our page on sustainability practices:

<https://distinctioncontractfurniture.com/sustainability-1>

5 YEAR WARRANTY

We offer a 5 year manufacturers warranty

OTHER RECENT PROJECTS:

- Pacha Destino Ibiza
- Anantara Downtown Dubai

Contact :

Carl STOKER

E-mail:

carl.stoker@distinctiongroup.com

Tel: +44 7919 288 432

LIGNE ROSET CONTRACT

Created in 1860, Ligne Roset is a French company specialized in seats and furniture manufacturing. They can offer customized products. Their factories are specialized in upholstery, foam cutting, leather and fabrics cutting and wood treatment.



From -35% to -45%
On ROSET public rates

CSR

- Recycled materials ✓
- Second-Life program ✓
- Eco conception ✓

Production : FRANCE

Sourcing : EUROPE

Take-back service

No

Services

- Custom-Made ✓
- Light modifications on catalog products ✓

Certifications



EcoVadis score

55/100



[Website](https://www.ligne-roset.com)

Headoffice & Showroom : BP 9 - 01 470 Briord : 25, rue du Faubourg Saint-Antoine 75 011 Paris</

MADE IN DESIGN (outdoor)

Retailer

As Europe's leading online retailer of designer furniture, lighting and home furnishings, Made In Design's range includes some of the biggest brands (Hay, Foscarini, etc) and top designers (Starck, Dixon, etc).



From -20%
On public prices* Made in Design

*Prices expressed in EXW

Services

Custom-made
Modifications catalogue products



Contact

Charlène LASSALLE
classalle@madeindesign.com
Tel: +33 4 38 12 34 75

EcoVadis score
52/100



Range Premium



POLE POSITION

Pole Position embodies the excellence of French artisanal craftsmanship. Since 1991, each sofa has been meticulously handcrafted by skilled artisans, combining traditional expertise with industrial manufacturing techniques to ensure durability, comfort, and elegance.



Catalogue prices -10% for Astore
Prices negotiated per project

CSR

Recycled materials ✗
Second life programme ✗
Eco-design ✓

Product range

Convertible, fixed, removable cover, modular sofas, separate covers available ✓

Customisation available ✓

Certifications:



EcoVadis Score: TBC

Production: FRANCE

Sourcing: FRANCE & EUROPE

Return service:

ARTEMIDE

Famous Italian designer, Artemide is a leader in contemporary decorative lights. Artemide offers products ranging from economical to luxury.



-40%
On Artemide public rates

 Midscale / Premium range

CSR

Recycled materials



Second-Life
program



Eco conception



Product range

Decorative products (wall
lamps, floor lamps,
suspensions...)



Architectural products (spots)



Chelsom

Designers and manufacturers of decorative lighting for the hospitality and marine industries. Capability for custom manufacturing for guest room lighting and one-off public area pieces



More information on
[Astoreprocurement](#)

Services:

- Design
- Manufacture
- Deliver

Project

- Bespoke product
- Standard product
- Restoration

- When applicable -

Production : UK, Europe, China



CSR



ecovadis

EcoVadis Score
55/100 SILVER

FLOS PROJET

Great name of Italian design, FLOS is a leader on high-end decorative lighting with its two main ranges : the main collection, and the architectural range. Almost 100% of its production is made in Italy.



-40%
on Flos public rates



Midscale to Premium range

CSR

- Recycled materials ✓
- Second-Life program ✓
- Eco conception ✓

Product range

- Decorative products (wall lamp, floor lamps, suspensions...) ✓
- Architectural product (spots) ✓
- Custom-Made products ✓

Production : ITALY - ESPAGNE

Sourcing : SOUTHERN EUROPE

Certifications



Take-back service

ASTARI FRANDSEN GROUP

Frandsen is a Danish supplier specialized in the hotel industry. They are very flexible and won't hesitate to propose you quickly a prototype adapted to your project: they are specialized in bespoke products and can work closely with project teams.



Negotiated prices on project basis

Bespoke only

Product range

Decorative products (wall lamp, floor lamps, suspensions...)



Architectural product (spots)



Custom-Made products



[Website](#)

EcoVadis Score

TBC



Contact :

LEDS-C4

LEDS-C4 is a Spanish manufacturer, offering both catalogue and bespoke product. They can have large stock and also work on small quantities, all at competitive prices.



-60%

On LEDSC4 public rates

CSR

Recycled materials ✗

Second-Life program ✓

Eco conception ✓

Product range

Decorative products (wall lamp, floor lamps, suspensions...) ✓

Architectural product (spots) ✓

Custom-Made products ✓

Production : EUROPE - SPAIN - ASIA

Sourcing : ASIA - EUROPE

Take-back service

No

TARGETTI-MLE

Targetti is an Italian manufacturer with classical and contemporary designs. They can do bespoke products on demand when order quantities are large enough.



-40%
on Targetti public rates

Product range

Decorative and architectural products
(wall lamp, floor lamps, suspensions,
mirrors...)



Custom-Made products



[Targetti Website](#)

[MLE Website](#)

EcoVadis Score

51/100



Contact :

PilotCar

*PilotCar is known for its stylish design, advanced technology, and sustainable electric vehicles.
The brand delivers eco-friendly and customizable mobility solutions for hospitality, transport, and facility use.*



-25%

discount on public prices, already
applied in the pricelists.

RSE

Recycled materials ✓

Second life
program ✗

Eco conception ✓

Services

Custom made ✓

Product
customization ✓

Production : Turkey

Certifications:



Advanced Fire Protection Limited

*Fire and Life Safety provider, Consultation, Design, Supply, Installation, Commissioning, Maintenance, Reactive works and verification.
Fire alarms, Fire Extinguishers, Emergency Lighting, Fire Doors, Passive Fire Protection, Fire Risk Assessments, Dry Risers, Sprinklers, Ansul Kitchen
Suppression*

Astore Terms and Conditions

*Exclusive price list
30 day payment account
1 year warranty*

Fire & Life Safety (FLS)

- Consultancy
- Design
- Installation
- Maintenance
- Call Out
- Repairs
- Facilities

Branches:

- South Wales
- Elland
- Glasgow
- London
- Brighton
- Lincoln
- High Wycombe



CONTACT

Mark HICKS
Mark.hicks@afpwales.com
Tel: 01443 843927
Mobile: 07540 731777

CSR:

Use of Eco-certified ✓
lubricants/products ✓
Recycling and waste management
programme ✓
Energy efficiency improvements ✓

