



Flooring

Corporate Global Procurement

MAY 2026

RAFFLES ORIENT  EXPRESS BANYAN TREE LEGEND  Fairmont  SO'  SOFITEL onefinestay RIXOS  mantis  pullman  swissôtel  ANGSAHA  25h 
Art Series MöVENPICK GRAND MERCURE PEPPERS SEBEL  mantra  NOVOTEL Mercure  adagio  MAMA  BreakFree  ibis  ibis  ibis  JOE  hotelF1 

RAFFLES ORIENT  EXPRESS BANYAN TREE LEGEND  SO^{fi} SOFITEL onefinestay  mantis  pullman swissôtel ANGSAHA 25h Twenty Five Hours Hotels
Art Series MÖVENPICK GRAND MERCURE PEPPERS  mantra NOVOTEL Mercure adagio MAMA SHelter BreakFree  ibis  ibis  JOE 30c hotelF1

Referenced Flooring suppliers

SEGMENTS

ECO	
MID	
PREM	X
LUX	X
LIFEST	X

GEOS

ENA	X
MEA	X
SEAJK	X
PAC	X
G.CH	X
N.AM	X
S.AM	X

CERTIFICATIONS

G.KEY	
GLOBE	

BRIEF DESCRIPTION OF THE COMPANY:

Alarwool S.L. is a family-owned business with over 60 years of experience in the textile industry. It began when Don Pedro Cubero acquired the town's textile facility, rooted in the region's sheep-farming heritage. We collaborate with top design firms to meet the highest standards in design, color, and quality. Committed to preserving jobs in Spain, all production is based in Burgos, with 90% of it serving international projects.

UNIQUE SELLING POINTS:

- Custom and luxury design
- Craftmanship

LOGISTICS:

- Through distributors and installators
- Direct

PRICES AND CONDITIONS:



Adobe Acrobat
Document

KEY CONTACTS:

Ophélie VILAINE

Regional Sales Manager

Tel : +34 947 206 507

ophelie@alarwool.com

LINK TO:

[Website](#)

[Astore Directory](#)

PRODUCTS/ SERVICES



CONTACTS



SOUTHERN EUROPE		
COUNTRY	SUPPLIER MAIN CONTACT	DISTRIBUTOR CONTACT
EMEA	Blanca Castro blanca@alarwool.com +34 619 447 005	Blanca Castro blanca@alarwool.com +34 619 447 005
Spain/Portugal	Raúl Martínez rmartinez@alarwool.com +34 695 627 408	Raúl Martínez rmartinez@alarwool.com +34 695 627 408
France/Benelux/Dach	Ophelie Vilaine ophelie@alarwool.com +34 635 811 108	Ophelie Vilaine ophelie@alarwool.com +34 635 811 108

NORTHERN EUROPE		
COUNTRY	SUPPLIER MAIN CONTACT	DISTRIBUTOR CONTACT
EMEA	Blanca Castro blanca@alarwool.com +34 619 447 005	Blanca Castro blanca@alarwool.com +34 619 447 005
France/Benelux/Dach	Ophelie Vilaine ophelie@alarwool.com +34 635 811 108	Ophelie Vilaine ophelie@alarwool.com +34 635 811 108

GREATER CHINA		
COUNTRY	SUPPLIER MAIN CONTACT	DISTRIBUTOR CONTACT
CHINA	Julián Cubero julian@alarwool.com +34 947 206 507	Julián Cubero julian@alarwool.com +34 947 206 507

AMERICAS		
COUNTRY	SUPPLIER MAIN CONTACT	DISTRIBUTOR CONTACT
USA/Canada	Ignacio Cubero ignacio@alarwool.com +34 619 602 258 222	Ignacio Cubero ignacio@alarwool.com +34 619 602 258 222

MIDDLE EAST AFRICA		
COUNTRY	SUPPLIER MAIN CONTACT	DISTRIBUTOR CONTACT
EMEA	Blanca Castro blanca@alarwool.com +34 619 447 005	Blanca Castro blanca@alarwool.com +34 619 447 005
KSA	Ignacio Cubero ignacio@alarwool.com +34 619 602 258 222	Ignacio Cubero ignacio@alarwool.com +34 619 602 258 222

ASIA PACIFIC		
COUNTRY	SUPPLIER MAIN CONTACT	DISTRIBUTOR CONTACT
ASIA	Julián Cubero julian@alarwool.com +34 947 206 507	Julián Cubero julian@alarwool.com +34 947 206 507

SEGMENTS

ECO	X
MID	X
PREM	X
LUX	X
LIFEST	X

GEOS

ENA	X
MEA	X
SEAJK	X
PAC	X
G.CH	X
N.AM	X
S.AM	X

CERTIFICATIONS

G.KEY	
GLOBE	

BRIEF DESCRIPTION OF THE COMPANY:

Atlas Concorde is a benchmark player in the entire ceramic tile industry and one of the most important and solid companies worldwide. Its mission is to provide interior designers, architects and the most demanding customers with ceramic solutions suitable for every destination of use, ensuring an aesthetic appeal that is in line with market needs and, at the same time, combine them with excellent technical performance. In its more than fifty years of activity, Atlas Concorde has been synonymous with strength, ethics and reliability, with positive financial results since foundation. A veritable reality that, every year, wins the confidence and trust of over 4.000 customers in more than 130 countries.

UNIQUE SELLING POINTS:

- Architectural approach
- Design

LOGISTICS:

- Through distributors and installators
- Direct

PRICES AND CONDITIONS:

Up to -50%

**KEY CONTACTS:**

Alberto DILENCE

Project Division Manager

Tel : +39 342 1320149

Email : a.dilence@atlasconcorde.it



Local contact
Atlas Concorde 202

**PRODUCTS/ SERVICES**

CONTACTS

ATLAS CONCORDE

SOUTHERN EUROPE

COUNTRY	SUPPLIER MAIN CONTACT	DISTRIBUTOR CONTACT
France	DEVODIER GIOVANNI g.devodier@atlasconcorde.it +33 6 78 10 16 43	
Italy	ROSSI GUGLIELMO g.rossi@atlasconcorde.it +39 345 6677908	
Andorra, Portugal, Spain	MILANI RICCARDO r.milani@atlasconcorde.it +39 34 675 997 993	
Greece	TRAMOUNTANAS DIMITRIOS d.tramountanas@atlasconcorde.it +30 6940437399 / +39 340 4665146	

NORTHERN EUROPE

COUNTRY	SUPPLIER MAIN CONTACT	DISTRIBUTOR CONTACT
Denmark, Finland, Iceland, Norway, Sweden	GATTI MATTIA m.gatti@atlasconcorde.it +39 342 9945840	
UK and Northern Europe	SERENI FRANCESCO f.sereni@atlasconcorde.it +39 345 6642582	
Germany	ZUM BERGE HENRIK h.zumberge@atlasconcorde.it +49 172 4549712	
Austria, Switzerland	FLORIANI THOMAS t.floriani@atlasconcorde.it +39 334 3638216	

GREATER CHINA

COUNTRY	SUPPLIER MAIN CONTACT	DISTRIBUTOR CONTACT
China	ZAMBOLIN DAVIDE d.zambolin@atlasconcorde.it +39 349 2112536	

AMERICAS

COUNTRY	SUPPLIER MAIN CONTACT	DISTRIBUTOR CONTACT
North America	GOODMAN NICHOLAS n.goodman@atlasconcordeusa.com +1 615 509 7795 WILKINS NICOLETTE n.wilkins@atlasconcordeusa.com +1 615 495 4731	

MIDDLE EAST AFRICA

COUNTRY	SUPPLIER MAIN CONTACT	DISTRIBUTOR CONTACT
United Arab Emirates	MULATU KENEA NEBYOU n.kenea@atlasconcorde.it + 971 505 371 306 / + 971 58 699 2070	
Saudi Arabia	HALEM AHMED gm.melandri@atlasconcorde.it +971 525 314 011	
Bahrain, Qatar, Sultanate Of Oman	MELANDRI GIAN MARCO gm.melandri@atlasconcorde.it +39 393 2698720 / + 971 55 989 4188	
North & South Africa, Reunion	GIULIANI GABRIELE g.giuliani@atlasconcorde.it +39 342 7433434	

ASIA PACIFIC

COUNTRY	SUPPLIER MAIN CONTACT	DISTRIBUTOR CONTACT
Indonesia, Malaysia, Singapore, Vietnam	VEZZANI CESARE c.vezzani@atlasconcorde.it +39 348 4012263	
Australia	QUATRARO GIUSEPPE g.quatraro@atlasconcorde.it + 61 4 168 10 653	
New Zealand, Fiji	PATRIARCA FRANCESCO sales@buongiornodesign.com +39 393 8884446	
Japan, South Korea, Cambodia, Indonesia	BORSARI ENRICO e.borsari@atlasconcorde.it +39 345 1687403	

SEGMENTS

ECO	X
MID	X
PREM	X
LUX	
LIFEST	X

GEOS

ENA	X
MEA	X
SEAJK	X
PAC	X
G.CH	X
N.AM	X
S.AM	X

CERTIFICATIONS

G.KEY	
GLOBE	

BRIEF DESCRIPTION OF THE COMPANY:

Amtico are manufacturers of industry leading flooring solutions. We are proud of our British heritage and how we've brought true innovation in flooring design. We offer extensive collections of design Luxury Vinyl Tiles (PVC), and we are expert in special cuts, original patterns and bespoke projects to match your creative vision of flooring. We have different flooring solutions (technical or aesthetic) for each space of the H&L industry. Our drive to explore the limits of our raw materials and what they can create means we continue to experiment, pioneering new manufacturing techniques and collaborating with customers to answer their design questions

UNIQUE SELLING POINTS:

- Quality
- Innovation
- Highly developed custom design offer

LOGISTICS:

- Through distributors and installators
- Direct

PRICES AND CONDITIONS:

Up to -50%

**KEY CONTACTS:**

Marion MARAVAL

Key account hospitality

Tel : +33 (0) 6 85 83 93 16

Email : marion.maraval@amtico.com



Amtico Contact
List

LINK TO:

[Website](#)

[Astore Directory](#)

PRODUCTS/ SERVICES

CONTACTS

AMTICO

SOUTHERN EUROPE		
COUNTRY	SUPPLIER MAIN CONTACT	DISTRIBUTOR CONTACT
France	Marion Maraval marion.maraval@amtico.com	
Italy, Greece	Erik Dammert Erik.Dammert@amtico.com	
Monaco, Portugal, Spain, Sweden	Philippe Burat philippe.burat@amtico.com	

AMERICAS		
COUNTRY	SUPPLIER MAIN CONTACT	DISTRIBUTOR CONTACT
North and South America	Julie Duarte julie.duarte@mannington.com	
Carribean Islands	Lorise Van lorise.van@mannington.com	

NORTHERN EUROPE		
COUNTRY	SUPPLIER MAIN CONTACT	DISTRIBUTOR CONTACT
Austria, Belgium, Germany, Netherlands, Switzerland, UK	Alan Rennison allan.rennison@amtico.com	
Ireland	Catherine McCartney Catherine.McCartney@amtico.com	
Denmark, Estonia, Finland, Iceland, Latvia, Lithuania, Poland	Erik Dammert Erik.Dammert@amtico.com	
Norway	Geir Strandenenes Geir.Strandenenes@amtico.com	

MIDDLE EAST AFRICA		
COUNTRY	SUPPLIER MAIN CONTACT	DISTRIBUTOR CONTACT
Bahrain, Qatar	Bino Varughese Bino.Varughese@amtico.com	
UAE, Jordan, Kuwait, Egypt, Turkey, Morocco, Algeria, Lebanon, Oman, Saudi Arabia	Walid Chacra Walid.Chacra@amtico.com	

GREATER CHINA		
COUNTRY	SUPPLIER MAIN CONTACT	DISTRIBUTOR CONTACT

ASIA PACIFIC		
COUNTRY	SUPPLIER MAIN CONTACT	DISTRIBUTOR CONTACT
Indonesia	Andy Hui Andy.Hui@amtico.com	Decora
Japan	Andy Hui Andy.Hui@amtico.com	Sinfoogtrade
Malaysia, Singapore	Andy Hui Andy.Hui@amtico.com	Deco Expression
Philippines	Andy Hui Andy.Hui@amtico.com	ATD Construct Group Inc
South Korea	Andy Hui Andy.Hui@amtico.com	Concept I
Thailand	Andy Hui Andy.Hui@amtico.com	VOV Group
Australia, New Zealand	Peter Branch Peter.Branch@amtico.com	

SEGMENTS

ECO	X
MID	X
PREM	X
LUX	X
LIFEST	X

GEOS

ENA	X
MEA	X
SEAJK	X
PAC	X
G.CH	X
N.AM	X
S.AM	X

CERTIFICATIONS

G.KEY	
GLOBE	

BRIEF DESCRIPTION OF THE COMPANY:

Balsan, French manufacturer of textile floor coverings, offers a full range of high-quality carpets, carpet tiles and rugs. We create bespoke design in print and 100% solution dyed yarn recycle polyamide.

Balsan is also a pioneer in sustainable development and has long been committed to using eco-design, but also contributing to the circular economy and meets the requirements of various environmental labels.

UNIQUE SELLING POINTS:

- Reactivity
- Product range

LOGISTICS:

- Direct (ask the supplier)

PRICES AND CONDITIONS:

-9%



KEY CONTACTS:

Joëlle MAYER

International Key Account Manager

Hospitality

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Email : joelle.mayer@balsan.com

LINK TO:

[Website](#)

[Astore Directory](#)

PRODUCTS/ SERVICES



CONTACTS

BALSAN

SOUTHERN EUROPE		
COUNTRY	SUPPLIER MAIN CONTACT	DISTRIBUTOR CONTACT
France	joelle.mayer@balsan.com	
Andorra Spain	enric@onspace.es	

AMERICAS		
COUNTRY	SUPPLIER MAIN CONTACT	DISTRIBUTOR CONTACT
Canada, USA, Caribbean Islands	sania.todovoric@balsan.com	

NORTHERN EUROPE		
COUNTRY	SUPPLIER MAIN CONTACT	DISTRIBUTOR CONTACT
Germany, Austria	tim.kauffmann@balsan.com	
UK, Ireland	matthew.hall@balsan.com	
Norway, Iceland, Sweden, Denmark, Finland, Poland	p.witkowski@balsan.com.pl	
Latvia, Lithuania, Estonia	mihail.morev@balsan.com	
Switzerland, Romania	charlotte.leray@balsan.com	
Benelux	stijn.sleeuwenhoek@balsan.com	

GREATER CHINA		
COUNTRY	SUPPLIER MAIN CONTACT	DISTRIBUTOR CONTACT
Chian, Macao, Taiwan, Hong Kong	charlotte.leray@balsan.com	

MIDDLE EAST AFRICA		
COUNTRY	SUPPLIER MAIN CONTACT	DISTRIBUTOR CONTACT
Kuwait, Bahrain, Oman, Qatar, Lebanon, Saudi Arabia, UAE	michel.maurus@belgotex.co.za	Messara
Algeria, Egypt, Tunisia, Burkina Faso, Senegal, Ivory Coast, Cameroon, Gabon, Madagascar, Turkey	matteo.montani@balsan.com	

ASIA PACIFIC		
COUNTRY	SUPPLIER MAIN CONTACT	DISTRIBUTOR CONTACT
Malaysia, Singapore, Vietnam, Japan	charlotte.leray@balsan.com	

SEGMENTS

ECO	X
MID	X
PREM	X
LUX	X
LIFEST	X

GEOS

ENA	X
MEA	X
SEAJK	
PAC	
G.CH	
N.AM	
S.AM	

CERTIFICATIONS

G.KEY	
GLOBE	

BRIEF DESCRIPTION OF THE COMPANY:

BerryAlloc® offers a wide array of interior solutions for residential and commercial projects, ranging from laminate, vinyl and parquet floors to wall panels. The extensive BerryAlloc® product range has a lifetime warranty, is durable and meets current aesthetic and technical requirements: quality, variety of finishes, durability, longevity and ease of installation.

UNIQUE SELLING POINTS:

- Durability
- Range of products
- Made in France

LOGISTICS:

- Direct

PRICES AND CONDITIONS:

-37%

**KEY CONTACTS:**

Florian HOUEDIKIN

Key account manager

Tel : +33 (0) 6 12 80 00 32

Email : florian.houedikin@berryalloc.com

LINK TO:

[Website](#)

[Astore Directory](#)

**PRODUCTS/ SERVICES**

SEGMENTS

ECO	X
MID	X
PREM	X
LUX	X
LIFEST	X

GEOS

ENA	X
MEA	X
SEAJK	X
PAC	X
G.CH	X
N.AM	X
S.AM	X

CERTIFICATIONS

G.KEY	
GLOBE	

BRIEF DESCRIPTION OF THE COMPANY:

Applying the latest and most advanced techniques available within the carpet industry, Ege Carpets deliver superior performance within design, quality, service and sustainability to clients, architects and interior designers within the hospitality industry.

Ege Carpets have four manufacturing locations in Denmark and Germany, and through their 9 sales offices and more than 50 partners around the world, they have a truly global approach with a local presence.

UNIQUE SELLING POINTS:

- Highly developed custom design offer
- Sustainability

LOGISTICS:

- Through distributors and installators
- Direct

PRICES AND CONDITIONS:**KEY CONTACTS:**

Kim Stevnsgaard MONRAD

Head of Global Accounts

Tel : +45 24 63 68 57

Email : ksm@egecarpets.com

LINK TO:

[Website](#)

[Astore Directory](#)



Distribution Ege
2024



Local Contact Ege
2024

PRODUCTS/ SERVICES

CONTACTS

SOUTHERN EUROPE		
COUNTRY	SUPPLIER MAIN CONTACT	DISTRIBUTOR CONTACT
France	Nathalie Honnart nh@egecarpets.com +33 6 7045 3538	
Italy, Portugal	Kim Kjær kkj@egecarpets.com +45 6163 1734	
Spain	Morten Moesgaard Jensen mmj@egecarpets.com +45 2446 7997	

NORTHERN EUROPE		
COUNTRY	SUPPLIER MAIN CONTACT	DISTRIBUTOR CONTACT
Austria, Germany (South)	Aytac Kurt ayku@egecarpets.com +49 172 9398516	
Germany(North), Switzerland	Daniel Golz dago@egecarpets.com +49 160 1858439	
Belgium, Czech Republic, Luxembourg, Netherlands, Poland	Morten Moesgaard Jensen mmj@egecarpets.com +45 2446 7997	
Georgia, Hungary, Kazakhstan, Romania, Ukraine	Nils Kjeldsen nikj@egecarpets.com +45 6127 2714	
Ireland, UK	Lis Elam ee@egecarpets.com +44 7793 256785	

GREATER CHINA		
COUNTRY	SUPPLIER MAIN CONTACT	DISTRIBUTOR CONTACT
China	Lasse Hoffmann Huus lh@egecarpets.com +65 9648 3207	

EGE

AMERICAS		
COUNTRY	SUPPLIER MAIN CONTACT	DISTRIBUTOR CONTACT
USA, Canada	Kim Stevnsgaard MONRAD ksm@egecarpets.com +45 24 63 68 57	
Argentina, Brazil, Chile, Colombia, Mexico, Peru	Shiraz Rizvi sr@egecarpets.com +1 917 741 1612	

MIDDLE EAST AFRICA		
COUNTRY	SUPPLIER MAIN CONTACT	DISTRIBUTOR CONTACT
Algeria, Morocco, Turkey, Bahrain, Egypt, Ivory Coast, Jordan, Kenya, Oman, Qatar, Saudi Arabia, South Africa, UAE	Michael Boegsted mb@egecarpets.com +971 55 996 4120	
Israel	Morten Moesgaard Jensen mmj@egecarpets.com +45 2446 7997	

ASIA PACIFIC		
COUNTRY	SUPPLIER MAIN CONTACT	DISTRIBUTOR CONTACT
Australia, New Zealand	Kim Kjær kkj@egecarpets.com +45 6163 1734	
Cambodia, Indonesia, Japan, Malaysia, Maldives, Philippines, Singapore, South Korea, Thailand, Vietnam	Lasse Hoffmann Huus lh@egecarpets.com +65 9648 3207	

SEGMENTS

ECO	X
MID	X
PREM	X
LUX	
LIFEST	

GEOS

ENA	X
MEA	X
SEAJK	X
PAC	X
G.CH	X
N.AM	X
S.AM	X

CERTIFICATIONS

G.KEY	
GLOBE	

BRIEF DESCRIPTION OF THE COMPANY:

A leading global player in high-quality, commercial floor coverings & total solution flooring projects.

World leader in linoleum with a market share of over 65% as well as a product portfolio consisting out of project vinyl (sheet & tile, LVT, ESD, loose lay), flocked floor covering, entrance flooring, textiles (carpet tiles, needlefelt).

UNIQUE SELLING POINTS:

- Historic supplier
- Global presence
- Global production

LOGISTICS:

- Through distributors and installators
- Direct

PRICES AND CONDITIONS:



KEY CONTACTS:

Joël NUNES

Key Account Manager

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Email : joel.nunes@forbo.com



Forbo Contact
List

LINK TO:

[Website](#)

[Astore Directory](#)



PRODUCTS/ SERVICES



CONTACTS

FORBO

SOUTHERN EUROPE

COUNTRY	SUPPLIER MAIN CONTACT	DISTRIBUTOR CONTACT
France	Joel Nunes joel.nunes@forbo.com +33 6 30 52 22 78	
Greece	Patrick Pouey patrick.pouey@forbo.com +33 6 03 10 41 78	
Italy	Giuliano Morici Giuliano.Morici@forbo.com +39 335 6647911	
Portugal	Alexandre Pinto alexandre.pinto@forbo.com +35 (22) 999.69.00	
Spain	Albert Climent albert.climent@forbo.com + 34 649958691	

NORTHERN EUROPE

COUNTRY	SUPPLIER MAIN CONTACT	DISTRIBUTOR CONTACT
UK	Jonathan Chew jonathan.chew@forbo.com +44 7795 420551	
Belgium, Luxembourg	Marnix Ysebaert marnix.ysebaert@forbo.com +32 475 794074	
Germany	Sylvia Freude-Weinrich sylvia.freudeweinrich@forbo.com +49 175 57536 68	
Switzerland	Alexander Waibel Alexander.Waibel@forbo.com +41 91 850 02 06	

GREATER CHINA

COUNTRY	SUPPLIER MAIN CONTACT	DISTRIBUTOR CONTACT
China	Jimmy Li jimmy.li@forbo.com +86 13916774564	
Hong Kong	Regina Ho regina.ho@forbo.com +852 6415 8883	
Taiwan	Lydia Lin lydia.lin@forbo.com +886 919 501 799	

AMERICAS

COUNTRY	SUPPLIER MAIN CONTACT	DISTRIBUTOR CONTACT
Canada	Marie Claire Bourque MarieClaire.Bourque@forbo.com +1 905 703 1086	
USA	Jamie Thorn jamie.thorn@forbo.com +1 570 926-1201	
Brazil	Luciano Tolosa luciano.tolosa@forbo.com +55 11 96075 9206	
South America	Sebastian Bonilla Sebastian.Bonilla@forbo.com + 57 318 585 5884	

MIDDLE EAST AFRICA

COUNTRY	SUPPLIER MAIN CONTACT	DISTRIBUTOR CONTACT
Lebanon, Jordan, Oman, Qatar, UAE, Yemen	Fabien Vialon fabien.vialon@forbo.com +33 7 89 20 42 07	
Bahrain, Kuwait, Saudi Arabia	Moncy Varghese moncy.varghese@forbo.com +966 50 534 5890	
Algeria, Morocco, Tunisia	Patrick Pouey patrick.pouey@forbo.com +33 6 03 10 41 78	

ASIA PACIFIC

COUNTRY	SUPPLIER MAIN CONTACT	DISTRIBUTOR CONTACT
Australia	Richard Medrano richard.medrano@forbo.com +61 419415963	
Indonesia, Thailand, Vietnam	Jenn Tan jenn.tan@forbo.com + 65 927 17171	
Japan	Yasuomi Kurita Yasuomi.Kurita@forbo.com + 81 9055 124414	
South Korea	Kevin Jung Kevin.Jung@forbo.com +82 10 8608 9727	

SEGMENTS

ECO	X
MID	X
PREM	X
LUX	
LIFEST	X

GEOS

ENA	X
MEA	X
SEAJK	X
PAC	X
G.CH	X
N.AM	X
S.AM	X

CERTIFICATIONS

G.KEY	
GLOBE	

BRIEF DESCRIPTION OF THE COMPANY:

Gerflor is a global leader in flooring, wall covering and interior finishing solutions, and we stand out from the crowd through our dedicated innovation and expertise.

Present in various segments, we offer tailor-made solutions adapted to the specific needs of each environment: healthcare, housing, education, sport, retail, industry, hospitality, offices, transport and public buildings.

UNIQUE SELLING POINTS:

- Global presence
- Global production

LOGISTICS:

- Through distributors and installators
- Direct (ask the supplier)

PRICES AND CONDITIONS:**KEY CONTACTS:**

Ludovic HAMET

Head of Global Accounts

Tel : +33 6 26 34 51 65

Email : ludovic.hamet@gerflor.com

LINK TO:

[Website](#)

[Astore Directory](#)

**PRODUCTS/ SERVICES**

CONTACTS

GERFLOR

SOUTHERN EUROPE

COUNTRY	SUPPLIER MAIN CONTACT	DISTRIBUTOR CONTACT
France	Ludovic Hamet +336 26 34 51 65 ludovic.hamet@gerflor.com	
Spain, Portugal	Eva Florez +34 609 02 11 17 Eva.florez@gerflor.com	

NORTHERN EUROPE

COUNTRY	SUPPLIER MAIN CONTACT	DISTRIBUTOR CONTACT
United Kingdom	Gian Franco Apicella +44 77 190 76 628 Gianfranco.apicella@gerflor.com	
Poland	Nick Ferguson +44 75 54 225 778 Nick.ferguson@gradus.com	
Germany	Maciej Soszynski +48 668 837 496 Maciej.soszynski@gerflor.com	
Austria	Michael Stein +49 176 12530 634 Michael.stein@gerflor.com	
Switzerland	Roman Ossberger +43 664 357 1933 Roman.ossberger@gerflor.com	
	Markus Khun +41 79 693 68 36 Markus.kuhn@gerflor.com	

GREATER CHINA

COUNTRY	SUPPLIER MAIN CONTACT	DISTRIBUTOR CONTACT
China	Sebastien Gauchet +86 180 17 34 0818 Sebastien.gauchet@gerflor.com	
	Jian HU +86 21 635 7881867100 Jian.hu@gerflor.com	

AMERICAS

COUNTRY	SUPPLIER MAIN CONTACT	DISTRIBUTOR CONTACT

MIDDLE EAST AFRICA

COUNTRY	SUPPLIER MAIN CONTACT	DISTRIBUTOR CONTACT
MEA	Jean Ackhar +966 55 521 99 08 Jean.ackhar@gerflorme.com	
	Hisham Mohssine +971 54 302 3204 Hisham.mohssine@gerflorme.com	
KSA	Rodolph Abboud +966 509139143 Rodolph.abboud@gerflorme.com	

ASIA PACIFIC

COUNTRY	SUPPLIER MAIN CONTACT	DISTRIBUTOR CONTACT
Asia	Benjamin Le Toux +66 933 67 1004 Benjamin.letoux@gerflor.com	

SEGMENTS

ECO	X
MID	X
PREM	X
LUX	
LIFEST	X

GEOS

ENA	X
MEA	X
SEAJK	X
PAC	X
G.CH	X
N.AM	X
S.AM	X

CERTIFICATIONS

G.KEY	
GLOBE	

BRIEF DESCRIPTION OF THE COMPANY:

Interface Hospitality, a trusted partner for more than 10 years, has developed an Accor solutions book to present its collections available worldwide. They are a market leader in modular flooring solutions for all areas of Hospitality. their product offering spans from standard carpets and LVT (Luxury Vinyl Tiles) and are used in many of our hotels.

UNIQUE SELLING POINTS:

- Design
- Reactivity
- Sustainability

LOGISTICS:

- Through distributors and installators
- Direct

PRICES AND CONDITIONS:

-20%



KEY CONTACTS:

Fabian NELISSEN

Account Manager

Tel : +32 476 96 25 12

Email : fabian.nelissen@interface.com

LINK TO:

[Website](#)

[Astore Directory](#)



Distribution
Interface 2024



Local contact
Interface 2024

PRODUCTS/ SERVICES



CONTACTS

INTERFACE

SOUTHERN EUROPE

COUNTRY	SUPPLIER MAIN CONTACT	DISTRIBUTOR CONTACT
France	Didier Poisson didier.poisson@interface.com + 33 6 70 01 38 95	
Spain, Portugal	Carola Acacio carola.acacio@interface.com +34 630 956 240	
Italy	Yves Bonne Yves.Bonne@interface.com + 31 613 539 875	

NORTHERN EUROPE

COUNTRY	SUPPLIER MAIN CONTACT	DISTRIBUTOR CONTACT
Switzerland	Andrey Bur Andrey.Bur@interface.com +41 76 414 98 33	
UK	Chris Bavin Chris.Bavin@interface.com + 44 7825 518508	
Luxembourg	Fabian Nelissen Fabian.Nelissen@interface.com +32 476 962 512	
Sweden	Hakan Nordqvist Hakan.Nordqvist@interface.com +46 735 20 14 16	
Germany	Karsten Großkopf-Wulfes Karsten.Grosskopf@interface.com + 49 173 705 4531	

GREATER CHINA

[illegible]

AMERICAS

COUNTRY	SUPPLIER MAIN CONTACT	DISTRIBUTOR CONTACT

MIDDLE EAST AFRICA

COUNTRY	SUPPLIER MAIN CONTACT	DISTRIBUTOR CONTACT
Kuwait, Mauritius, Nigeria, Oman, Qatar, South Africa	Dominic Formilleza Dominic.Formilleza@interface.com + 971 55 468 1628	
Bahrain, Saudi Arabia	Philippe Antoune Philippe.Antoune@interface.com + 966 55 462 2263	
UAE, Yemen	Rakesh Maliakal Rakesh.Maliakal@interface.com + 971 56 350 6546	

ASIA PACIFIC

[illegible]

SEGMENTS

ECO	X
MID	X
PREM	X
LUX	X
LIFEST	X

GEOS

ENA	X
MEA	X
SEAJK	X
PAC	
G.CH	X
N.AM	X
S.AM	

CERTIFICATIONS

G.KEY	
GLOBE	

BRIEF DESCRIPTION OF THE COMPANY:

Founded way back in 1741, Marca Corona is the oldest Italian porcelain tile manufacturer company in the Sassuolo district. Marca Corona today proposes porcelain stoneware floor and wall tiles and white-body wall coverings that are able to combine the highest technical performance with irresistible looks. A complete and versatile range of products, ranging from the Linea 1741 line of small sizes with timeless appeal to the innovative 6mm thick 120x278 slabs and the HiThick range for outdoor use.

UNIQUE SELLING POINTS:

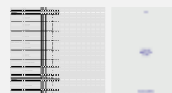
- Range of products
- Innovation

LOGISTICS:

- Through distributors and installators
- Direct

PRICES AND CONDITIONS:

-50% on Public Prices

**KEY CONTACTS:**

Yves BOTTENWIESER

Project Manager

Tel: +33 7 87 35 68 23

Email: y.bottenwieser@marcacorona.it

LINK TO:

[Website](#)

[Astore Directory](#)

PRODUCTS/ SERVICES

SEGMENTS

ECO	
MID	
PREM	
LUX	
LIFEST	

GEOS

ENA	
MEA	
SEAJK	
PAC	
G.CH	
N.AM	
S.AM	

CERTIFICATIONS

G.KEY	
GLOBE	

BRIEF DESCRIPTION OF THE COMPANY:

The PINTON group is committed to meeting the strong demand from the luxury goods industry and the requirements of decorators and architects, at the forefront of Made in France.
Thanks to its experience in the hotel sector, PINTON has become the benchmark for rugs, carpets and jacquard weaving for emblematic hotels. The “timeless”, “haute-couture”, “grand passage” and “designer” collections are available in catalogs or made-to-measure.

UNIQUE SELLING POINTS:

- Made in France
- Luxury and bespoke

LOGISTICS:

- Through distributors and installators
- Direct

PRICES AND CONDITIONS:



Pinton Accor
Pricelist

KEY CONTACTS:

Lucie DIXON
Sales Director
Tel : +33 6 50 39 74 55
l.dixon@ateliers-pinton.com

LINK TO:

[Website](#)
[Astore Directory](#)

PRODUCTS/ SERVICES



CONTACTS

PINTON 1867

SOUTHERN EUROPE		
COUNTRY	SUPPLIER MAIN CONTACT	DISTRIBUTOR CONTACT
Italie	Carlyne Matinier c.Matinier@ateliers-pinton.com	LATTORE DIFFUSIONE SAS luca@lattorediffusione.com
Spain	Pierre Garnier p.garnier@ateliers-pinton.com	
Other countries		

AMERICAS		
COUNTRY	SUPPLIER MAIN CONTACT	DISTRIBUTOR CONTACT
USA (Pinton Inc subsidiary)	Pierre Garnier p.garnier@ateliers-pinton.com	Joseph Daleuski joseph@studiovandenakker.com
Canada	Pierre Garnier p.garnier@ateliers-pinton.com	Angela Cozzi acozzi@theodecor.com

NORTHERN EUROPE		
COUNTRY	SUPPLIER MAIN CONTACT	DISTRIBUTOR CONTACT
Germany	Pierre Garnier p.garnier@ateliers-pinton.com	Thomas Behrens behrens@wohnkultur-behrens.de
Belgium/ Netherlands	Pierre Garnier p.garnier@ateliers-pinton.com	Yvan Van der Zee yvan@kafuji.be
UK	Lucie Dixon l.Dixon@ateliers-pinton.com	

MIDDLE EAST AFRICA		
COUNTRY	SUPPLIER MAIN CONTACT	DISTRIBUTOR CONTACT
UAE, Saudi Arabia & Qatar	Pierre Garnier p.garnier@ateliers-pinton.com	Kens Gourgue kens@kensandcompany.com

GREATER CHINA		
COUNTRY	SUPPLIER MAIN CONTACT	DISTRIBUTOR CONTACT
Hong Kong & Mainand China	Douglas Azar Asia@ateliers-pinton.com Max Lo m.lo@ateliers-pinton.com	We operate as a subsidiary

ASIA PACIFIC		
COUNTRY	SUPPLIER MAIN CONTACT	DISTRIBUTOR CONTACT
Singapore	Greta Scardellato g.scardellato@ateliers-pinton.com Douglas Azar Asia@ateliers-pinton.com	Alex Tang Alex@veranda.com.hk

SEGMENTS

ECO	X
MID	X
PREM	X
LUX	
LIFEST	X

GEOS

ENA	X
MEA	X
SEAJK	X
PAC	X
G.CH	X
N.AM	X
S.AM	X

CERTIFICATIONS

G.KEY	
GLOBE	

BRIEF DESCRIPTION OF THE COMPANY:

TARKETT is a global leader in cutting-edge flooring. Hotels benefit exclusive conditions solutions for all market segments : Vinyl & Linoleum, Carpet & Rugs, Laminate, Rubber & accessories, Parquet & Wood.

UNIQUE SELLING POINTS:

- Broad knowledge of the industry
- Product range
- International presence

LOGISTICS:

- Direct
- Through distributors or installors



PRICES AND CONDITIONS:

-25% on Public Prices



KEY CONTACTS:

Ingrid SAVARY

Global Key Account Manager Hospitality & Leisure

Tel : +33 6 85 06 35 38

Email : ingrid.savary@tarkett.com

LINK TO:

[Website](#)

[Astore Directory](#)

PRODUCTS/ SERVICES



CONTACTS

TARKETT

SOUTHERN EUROPE

COUNTRY	SUPPLIER MAIN CONTACT	DISTRIBUTOR CONTACT
France	Frank Vermeiren frank.vermeiren@tarkett.com	
Italy	Valerio Bellucci valerio.bellucci@tarkett.com	
Spain	Pablo Mendez pablo.mendez@tarkett.com	
Portugal	Ana Taveira ana.taveira@tarkett.com	
Greece, Cyprus, Malta	Spyros Paparounis spyros.paparounis@tarkett.com	

NORTHERN EUROPE

COUNTRY	SUPPLIER MAIN CONTACT	DISTRIBUTOR CONTACT
Baltics	Alen Kirill alen.kirill@tarkett.com	
Austria	Andres Platzer Andreas.platzer@tarkett.com	
UK	Andrew Kerry andrew.kerry@tarkett.com	
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Belgium, Luxembourg	Gregory Van Overmeeren gregory.vanovermeeren@tarkett.com	
Poland	Karol Salamandra karol.salamandra@tarkett.com	
Scandinavia	Thomas Aar thomas.aar@tarkett.com	
Germany	Tim Koza-Achenbach tim.koza-achenbach@tarkett.com	

GREATER CHINA

COUNTRY	SUPPLIER MAIN CONTACT	DISTRIBUTOR CONTACT
China	Mark Sun mark.sun@tarkett.com	

AMERICAS

COUNTRY	SUPPLIER MAIN CONTACT	DISTRIBUTOR CONTACT
Canada	Tom Henderson tom.henderson@tarkett.com	
Brasil	Alexandre Mitre alexandre.mitre@tarkett.com	
Latam	Luana Coll luana.coll@tarkett.com	
Mexico	Sergio Halfon sergio.halfon@tarkett.com	

MIDDLE EAST AFRICA

COUNTRY	SUPPLIER MAIN CONTACT	DISTRIBUTOR CONTACT
Turkey	Vengiz Ozkan cengiz.ozkan@tarkett.com	
Middle East	Raina Farhat raina.farhat@tarkett.com	
Israel, Africa	Xavier Fucks xavier.fucks@tarkett.com	

ASIA PACIFIC

COUNTRY	SUPPLIER MAIN CONTACT	DISTRIBUTOR CONTACT
Australia	Matt Sackree matt.sackree@tarkett.com	

Concepts

Supplier	Concept	Price List			
Amtico	Ibis Staging Coquelicot Ibis Staging New Dream	 Amtico-Ibis Staging Coquelicot		 Amtico-Ibis Staging New Dream	
Balsan	Ibis Agora Ibis Plaza Ibis Staging New Dream Novotel RF Studio Novotel Sundukovy Sisters (S+S) Novotel Sundukovy Sisters (NAISS) Novotel Uplift	 Balsan-Ibis Agora		 Balsan-Ibis Plaza	
		 Balsan-Ibis Staging New Dream			
		 Balsan-Novotel RF Studio	 Balsan-Novotel S+S	 Balsan-Novotel Naiss	 Balsan-Novotel Uplift
Berry Alloc	Ibis Agora Ibis Plaza	 Berry Alloc-Ibis Agora		 Berry Alloc-Ibis Plaza	
EGE	Ibis Kai Ibis Square Ibis Staging Coquelicot Ibis Staging New Dream	 Ege-Ibis Kai	 Ege-Ibis Square	 Ege-Ibis Staging Coquelicot	
		 Ege-Ibis Staging New Dream			
Forbo	F1 On the Road Ibis Budget Reboost Ibis Plaza Ibis Square	 Forbo-F1 On the Road	 Forbo-Ibis Budget Reboost	 Forbo-Ibis Plaza	
		 Forbo-Ibis Square			
Interface	Ibis Kai	 Interface-Ibis Kai			
Marca Corona	Ibis Agora Ibis Square Novotel Uplift	 Marca Corona-Ibis Agora		 Marca Corona-Ibis Square	
		 Marca Corona-Novotel Uplift			
Point.P	Ibis Plaza Novotel RF Studio	 Point.P-Ibis Plaza		 Point.P-Novotel RF Studio	